



9th June 2010

To Whom It May Concern:

PARCUS GROUP – CUSTOMER TESTIMONIAL

I have worked with Parcus Group for 3 years and have always had a pleasant experience with the staff and the Parcus Group.

These past 18 months we have embarked on a massive project to provide product into Australia's largest Telecommunications provider. We needed to create and maintain a B2B portal, agree to a Product Supply Agreement and implement product bundles for the customer. Parcus Group led the charge as consultants for the customer and the vendor whilst liaising with our company on their requirements. This in itself is an enormous task pooling resources within each of the three companies getting everyone in sync working toward a common goal. Parcus Group project managed this assignment for a solid twelve months until such time we went live with the customers. Each week, Parcus resources would chair conference calls; facilitate meetings, co-ordinate workshops and generally be the project manager we all needed to make this work.

I am confident in saying that Parcus Group were not part of this project then it would not have gone as smooth as it did allowing both the customer, the vendor and ourselves to see an new revenue stream that we believe will be worth hundreds of thousands if not millions over the next 5 years.

Thank you Igor and your team at Parcus Group for your undivided attention and direction for this project

Kind Regards

Darrin Iatrou
Business Unit Executive
Avnet Technology Solutions